# Join our Delta Dental Medicare Advantage network!

Retain your patients. Grow your practice.



Enrollment in Medicare Advantage has more than doubled over the past decade, and by 2030, it is estimated that approximately 18% of the nation's population will be 65 or older.1 Delta Dental is expanding our line of business to provide Medicare Advantage coverage and keep members smiling through all stages of life.

#### What is this program?

Delta Dental of South Carolina's Medicare Advantage program is a closed PPO network that provides dental benefits to Medicare-eligible patients. Reimbursement is the PPO fee schedule.

### Why join the Medicare Advantage network?

Joining Delta Dental of South Carolina's Medicare Advantage network can provide a substantial boost in practice growth:

- Retain your existing Delta Dental Medicare Advantage patients.
- The eligible Medicare Advantage population has grown by more than 50% over the past decade.<sup>2</sup>
- Most Medicare Advantage groups require patients covered under these plans to see a dentist in the Medicare Advantage network.

## What if you've already opted out of participation in Medicare?

You can still join our Medicare Advantage network. According to the Centers for Medicare and Medicaid Services (CMS), even if you have previously opted out of Medicare you can still join the Delta Dental Medicare Advantage network if you meet the requirements.<sup>3</sup>

## How do you join Delta Dental's Medicare Advantage network?

It's simple! We make it easy to join our Medicare Advantage network with multiple ways to apply:

- 1. Online at site.dentalxchange.com/partner/landing/ddsc
- 2. Email professional relationsteam@deltadentalsc.com and we'll reply with an application and contract.
- 3. Give as a call at 877-608-1633.
- 4. Scan this QR code with your smart phone to enroll through your provider portal. All policies, documents and requirements can be found here including:
  - The Delta Dental Medicare Advantage Dentist Handbook
  - FWA, compliance and cultural competency training documents
  - Uniform requirements of network participation



- 1 https://www.census.gov/library/stories/2019/12/by-2030-all-baby-boomers-will-be-age-65-or-older.html
- 2 https://www.kff.org/medicare/issue-brief/medicare-advantage-in-2022-enrollment-update-and-key-trends/
- 3 https://www.ada.org/publications/ada-news/2022/march/cms-changes-rules-so-medicare-advantage-plans-can-pay-dentists-whohave-opted-out



